

### **Forward-Looking Statements**

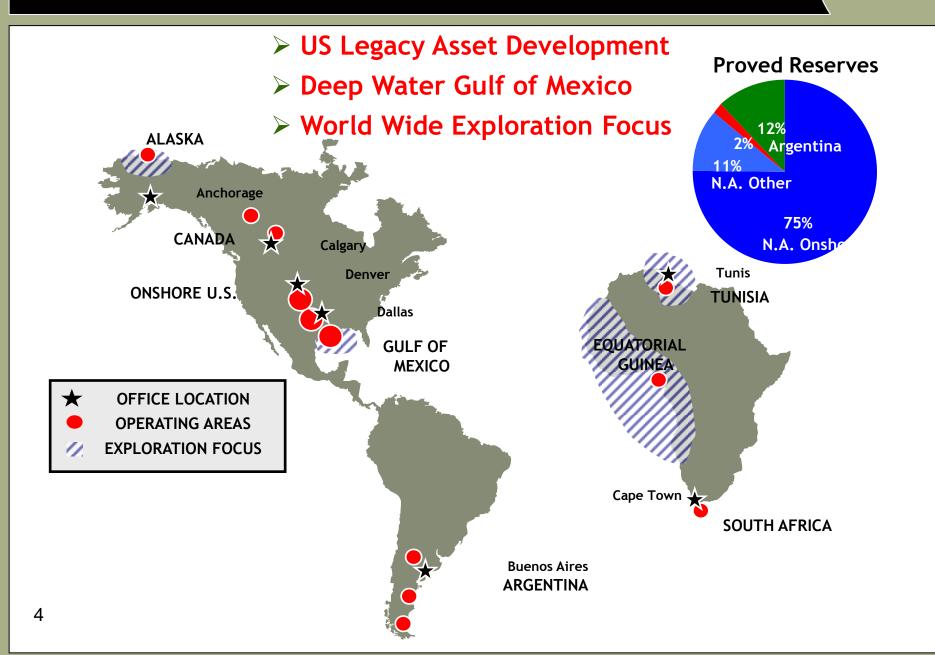


Except for historical information contained herein, the statements, charts and graphs in this presentation are forward-looking statements that are made pursuant to the Safe Harbor Provisions of the Private Securities Litigation Reform Act of 1995. Forwardlooking statements and the business prospects of Pioneer are subject to a number of risks and uncertainties that may cause Pioneer's actual results in future periods to differ materially from the forward-looking statements. These risks and uncertainties include, among other things, volatility of commodity prices, product supply and demand, competition, the ability to obtain environmental and other permits and the timing thereof, other government regulation or action, the ability to obtain approvals from third parties and negotiate agreements with third parties on mutually acceptable terms, international operations and associated international political and economic instability, litigation, the costs and results of drilling and operations, availability of equipment, services and personnel required to complete the Company's operating activities, access to and availability of transportation, processing and refining facilities, Pioneer's ability to replace reserves, implement its business plans or complete its development activities as scheduled, access to and cost of capital, the financial strength of counterparties to Pioneer's credit facility and derivative contracts and the purchasers of Pioneer's oil, NGL and gas production, uncertainties about estimates of reserves and resource potential and the ability to add proved reserves in the future, the assumptions underlying production forecasts, quality of technical data, environmental and weather risks, including the possible impacts of climate change, and acts of war or terrorism. Sensitivity price cases for proved reserves mentioned in this presentation may not be attained or sustained. These and other risks are described in Pioneer's 10-K and 10-Q Reports and other filings with the Securities and Exchange Commission. In addition, Pioneer may be subject to currently unforeseen risks that may have a materially adverse impact on it. Pioneer undertakes no duty to publicly update these statements except as required by law.

Please see the Appendix slides included in this presentation for other important information.

# Pioneer Natural Resources 2002 - 2003 PIONEER





### Pioneer Alaska Vision Circa 2002



- Exposure to world class oil reserves in U.S. exploration growth focus
  - Best petroleum systems with largest undiscovered resource
    - Deep water GOM
    - Alaska North Slope
- Entry via NW Kuparuk prospect
  - Operated exploration near infrastructure (Central Slope)
    - "Small" targets 10 to 100 MMBO
  - Frontier exploration
    - larger targets >100 MMBO
- Limited competition in Alaska
  - State actively courting independents
    - Exploration credits, low tax
    - Good acreage at low cost
- Bring independent mind set to Alaska
  - Shorten cycle times
  - Work to lower cost structure
  - Quick decision making

# Alaska Scorecard 2002



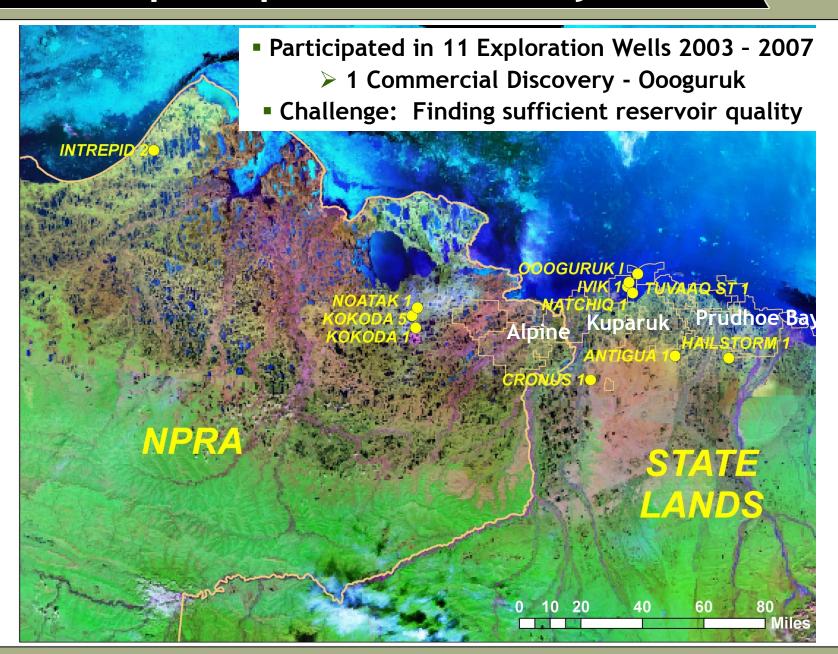
### Alaska Relative to Lower 48 Resource Plays:

<ul><li>Resource</li></ul>	Alaska	Lower 48	
Resource Report C	ard		
Resource Potential			
Resource Competition	on		
Geologic Risk			
Oil Bias			
Regulatory Process	ase		
Land Acquisition			

- Destitability					
<ul><li>Profitability</li></ul>	Alaska	Lower 48			
Profitability Report Card					
Cycle Times / Payback					
Execution Risk					
Capital Cost					
Operating Margins					

# North Slope Exploration History





### 8 Years Later - What has Changed



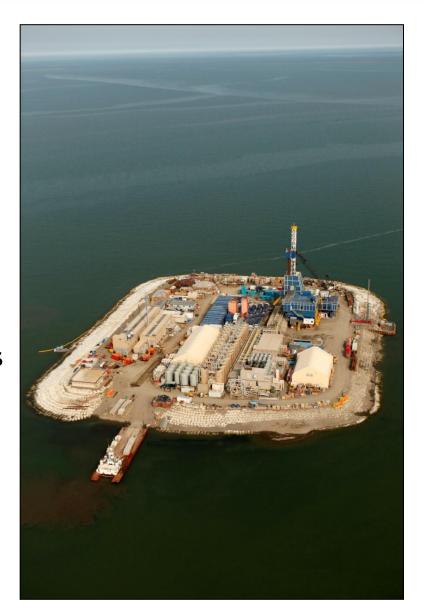
- > Technology
- Oil and Gas Prices

Resource Play Development

### Pioneer Alaska Profile

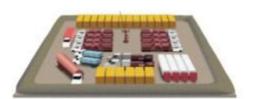


- Anchorage Headquarters
- 60+ Full-Time AK Employees
- 1st Independent Operator on the North Slope
- World class project
- Challenging environment (North Slope, Offshore)
- State of the art, new technologies
- Higher geologic complexity than close-by analog fields
- Solid support from the State and N Slope producers

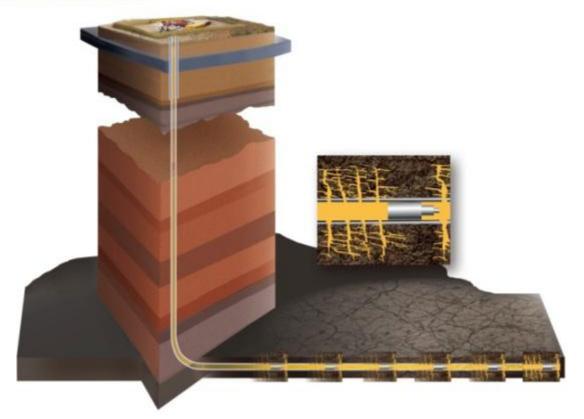


# Technology



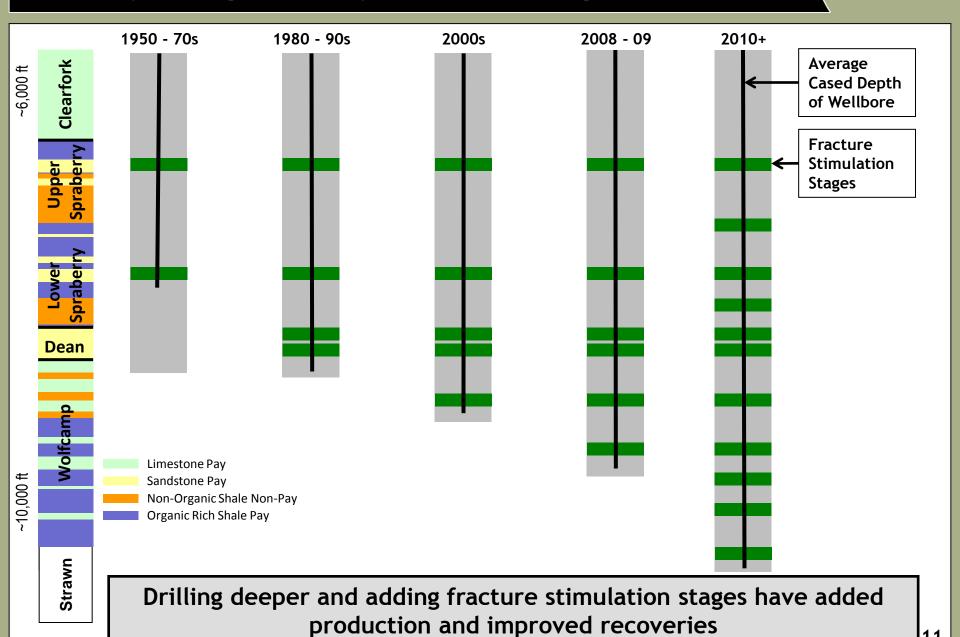


- > Horizontal well improvements
- > Fracture Stimulation



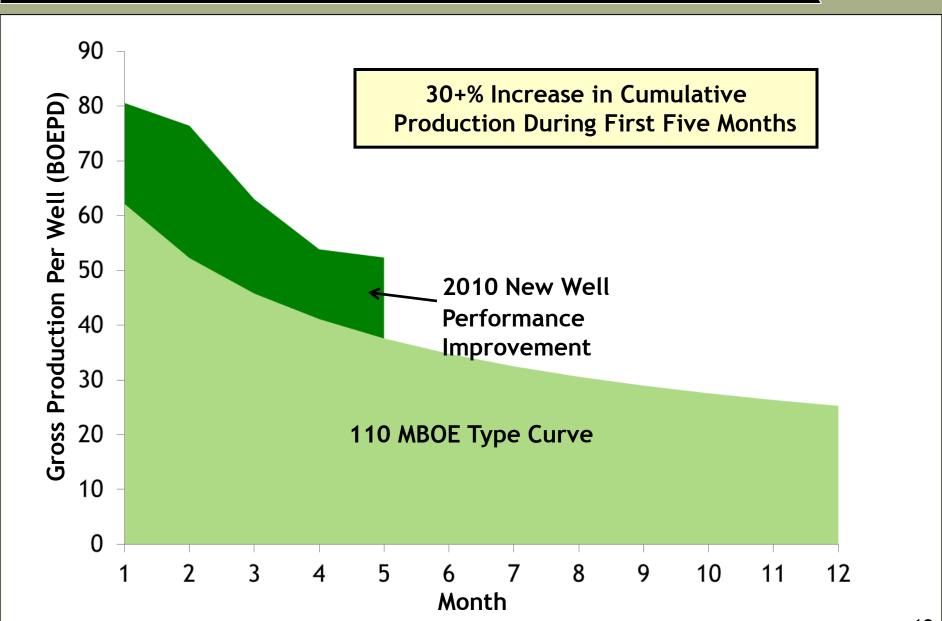
### **History of Spraberry Trend Completions**





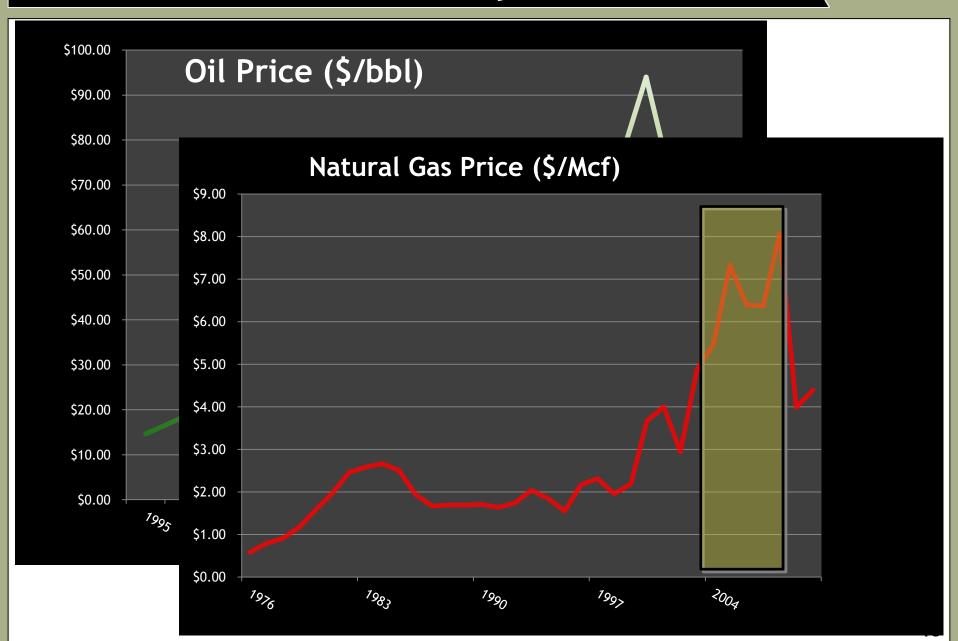
#### Spraberry Wells Drilled in 2010





# Oil and Gas Price History





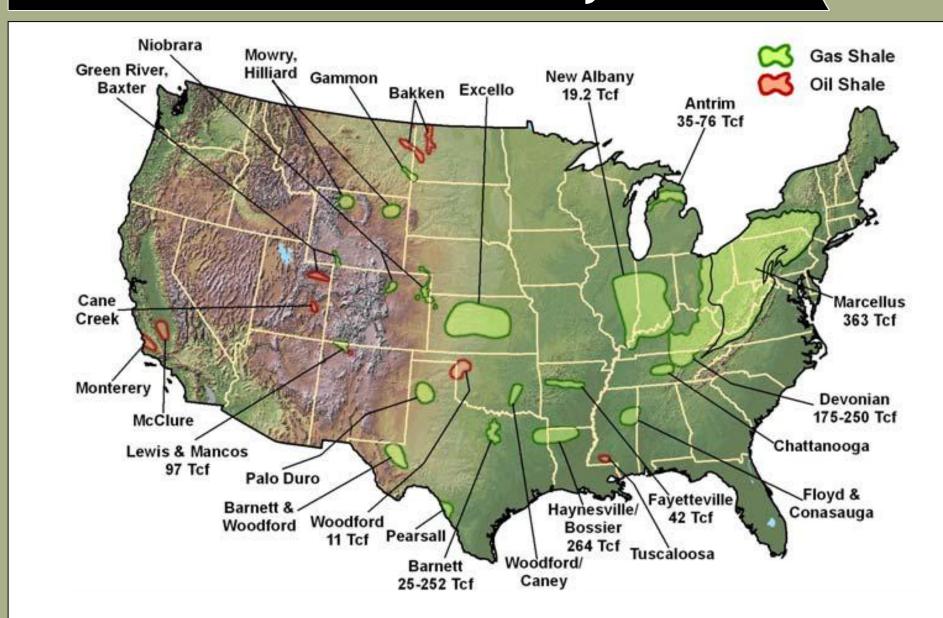
# Black Shale - Resource Play





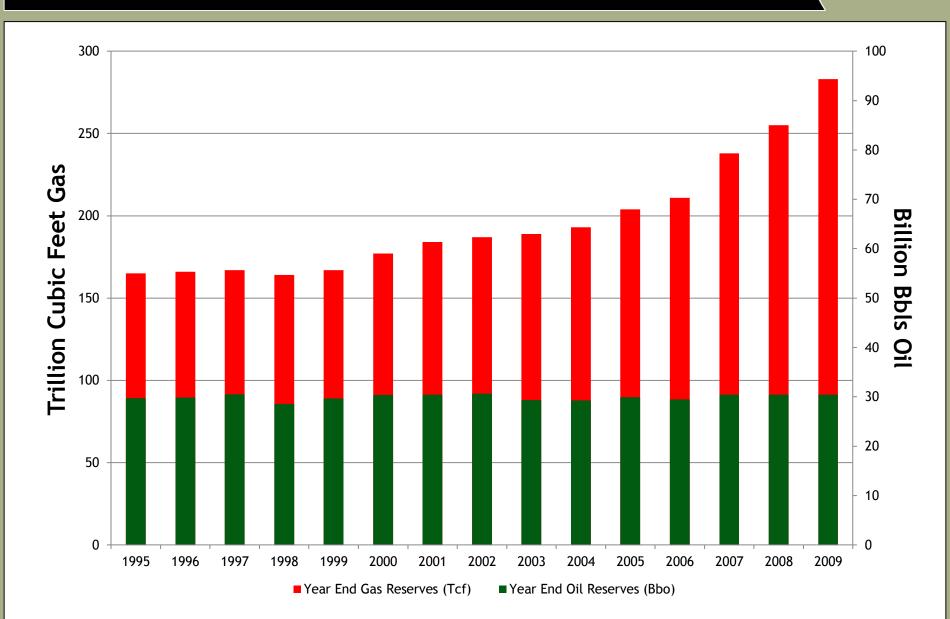
### **US Black Shale Resource Plays**





## **US Proven Reserves**

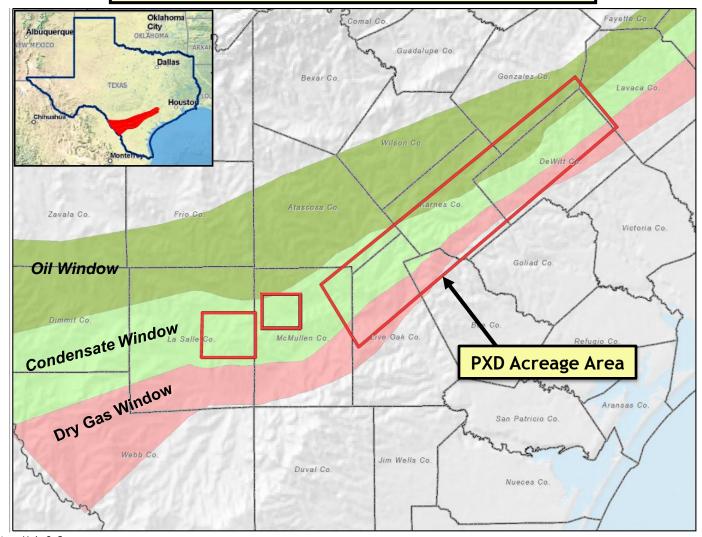




#### Eagle Ford Shale: Largest U.S. Oil Discovery Since Prudhoe Bay



- Gross resource potential of play: ~150 TCF¹
- >100 rigs currently running in the play

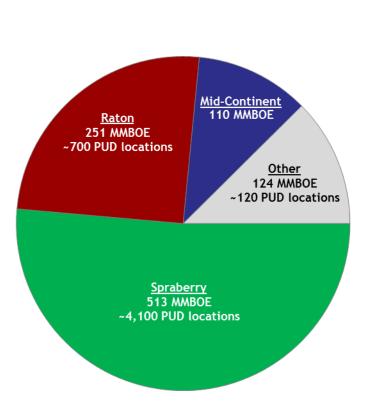


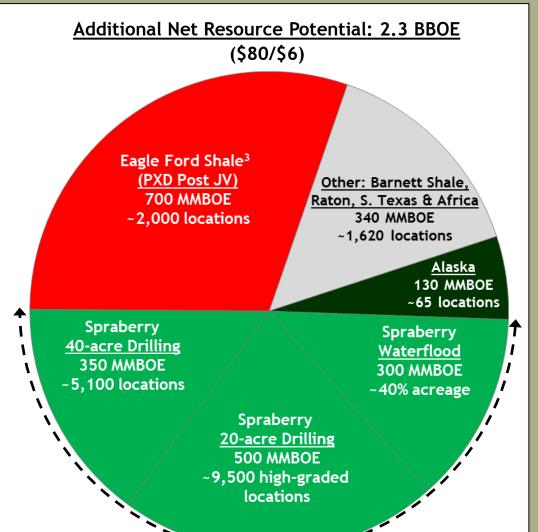
Map source: PXD

#### Significant Spraberry and Eagle Ford Shale Upside Potential<sup>1</sup>









Spraberry 1,150 MMBOE<sup>4</sup>

<sup>1)</sup> All drilling locations shown on a gross basis

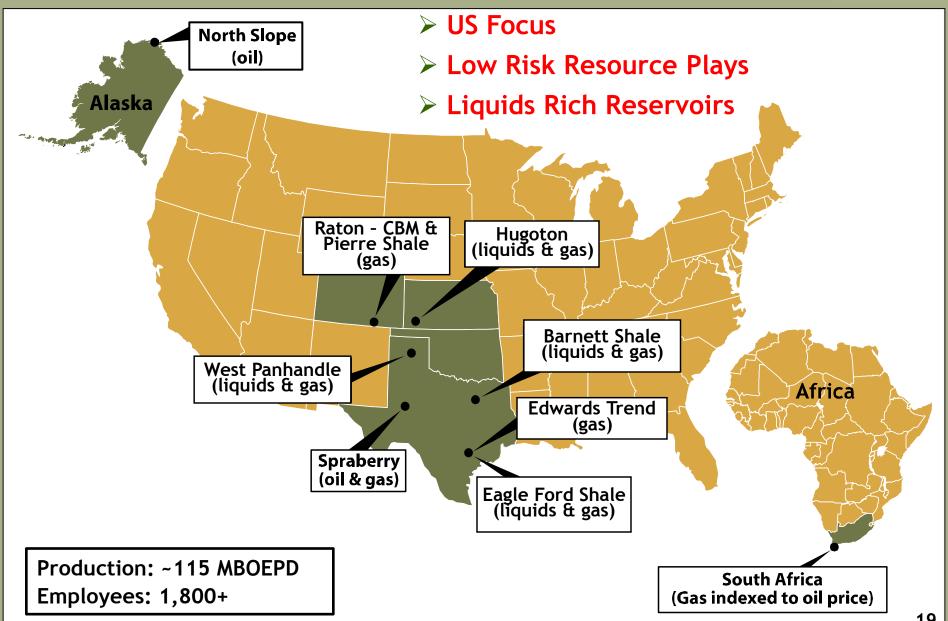
<sup>2) 12/31/09</sup> reported proved reserves totaled 899 MMBOE using SEC pricing of \$61.14/BBL for oil and \$3.87/MMBTU for gas (NYMEX). At \$80.00/BBL for oil and \$6.00/MMBTU for gas (NYMEX), 12/31/09 proved reserves would have totaled 998 MMBOE

<sup>3)</sup> Includes JV AMI plus LaSalle County acreage

<sup>4)</sup> Excludes upside potential from Lower Wolfcamp and Strawn intervals

### Pioneer Corporate Profile - 2011

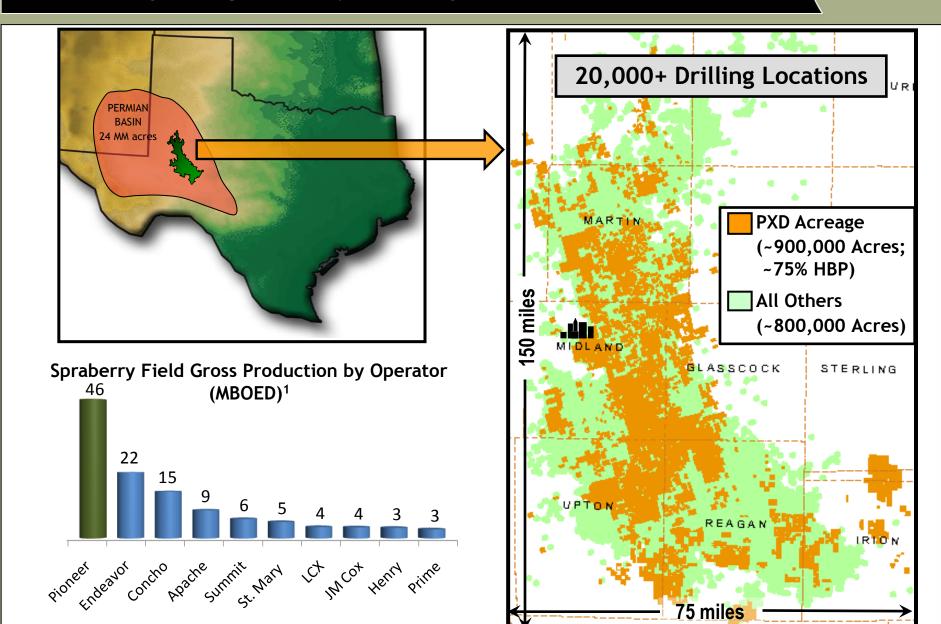




#### PXD - Largest Spraberry Acreage Holder and Producer

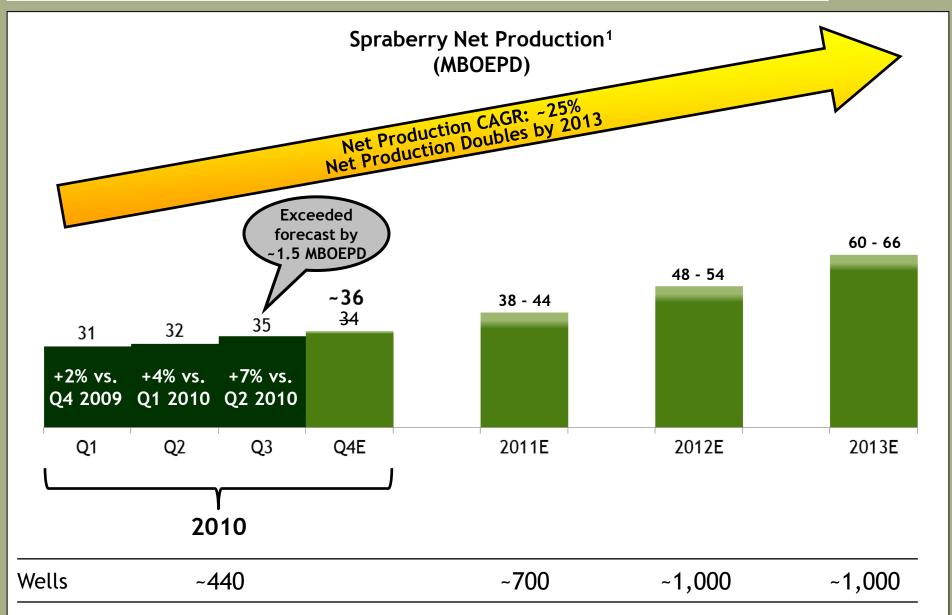
1) Based on 2009 data from Railroad Commission of Texas





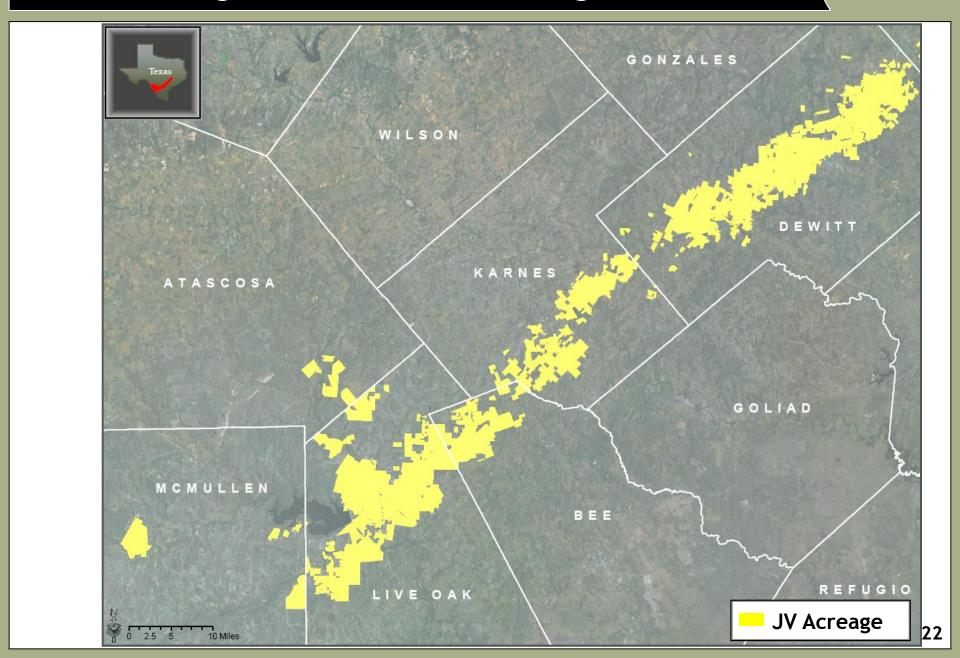
#### Increasing to 40 Rigs by 2012 - Accelerating Spraberry Development





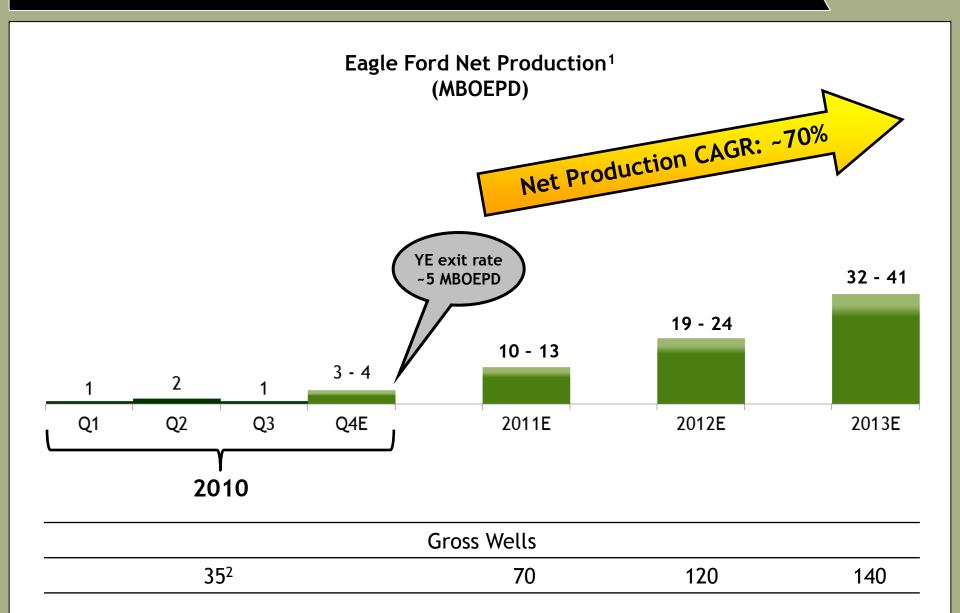
### Pioneer Eagle Ford Shale Acreage





### Significant Eagle Ford Shale Production Ramp-up

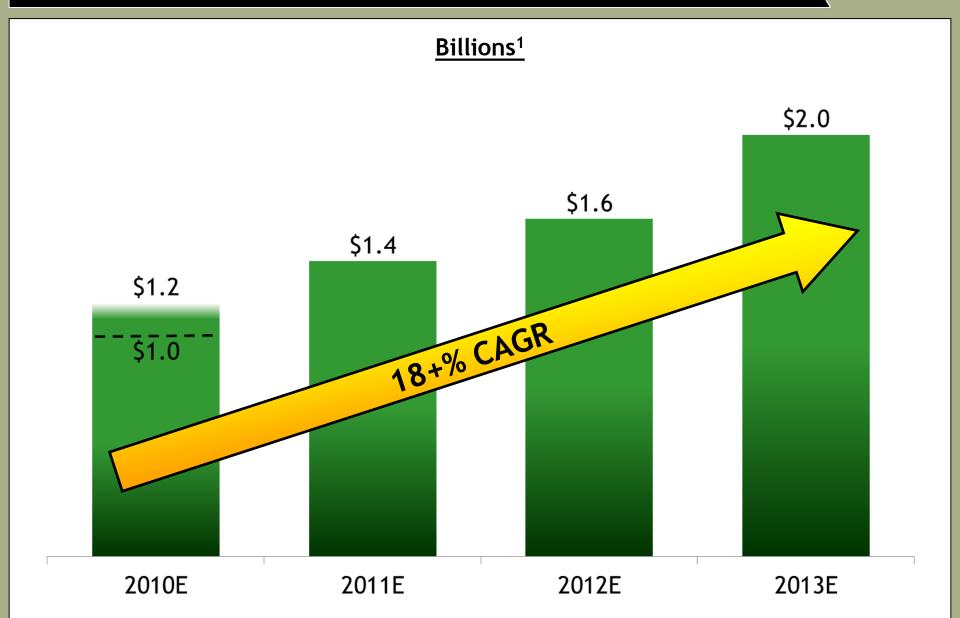




<sup>1)</sup> Reflects planned drilling program and working interest of 42%

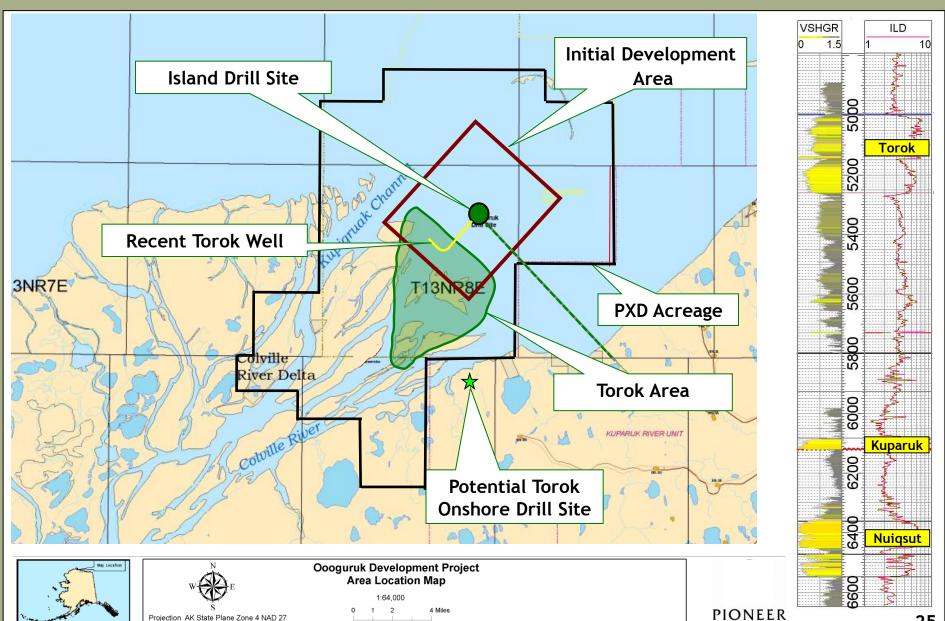
### Operating Cash Flow Expected to Double by 2013





# Oooguruk Expansion

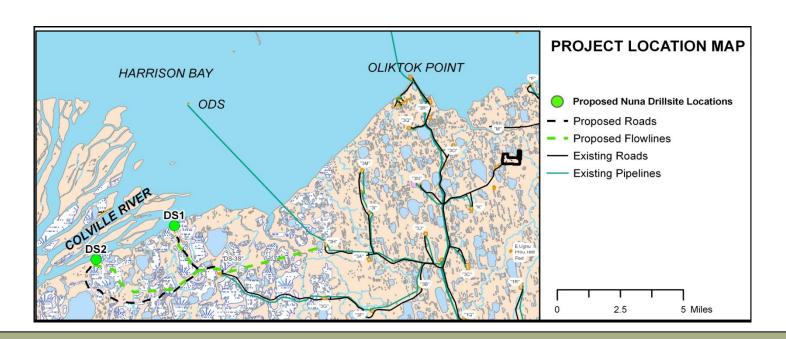




# **Expansion Project Scope**

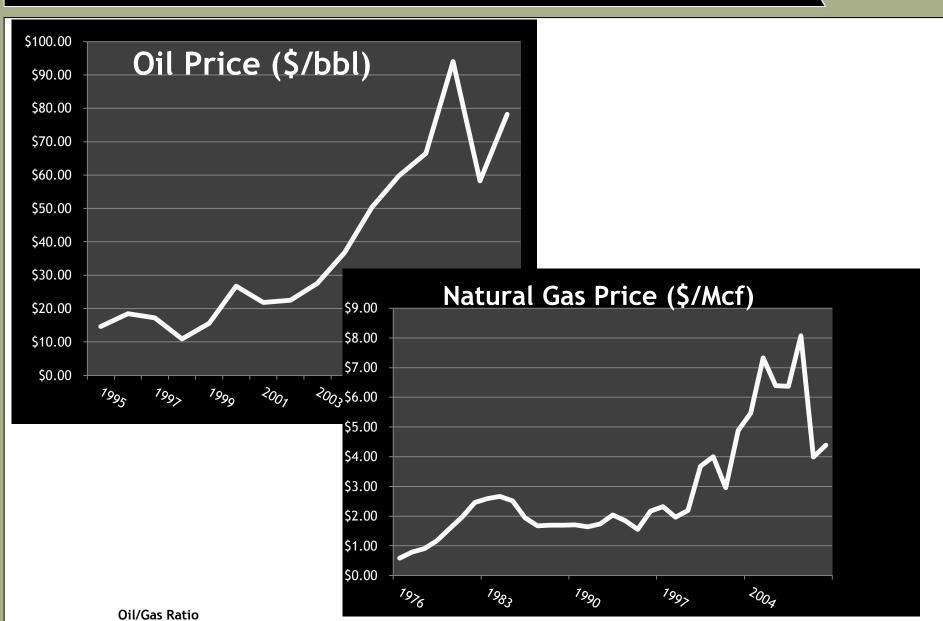


- 1 or 2 Onshore Drillsites connected to Oooguruk Tie-In Pad
- ~25 Development wells envisioned
- Large, but challenged oil resource
- Project contingent upon pilot waterflood success
- Must compete for funding with low risk, high margin projects in Lower 48



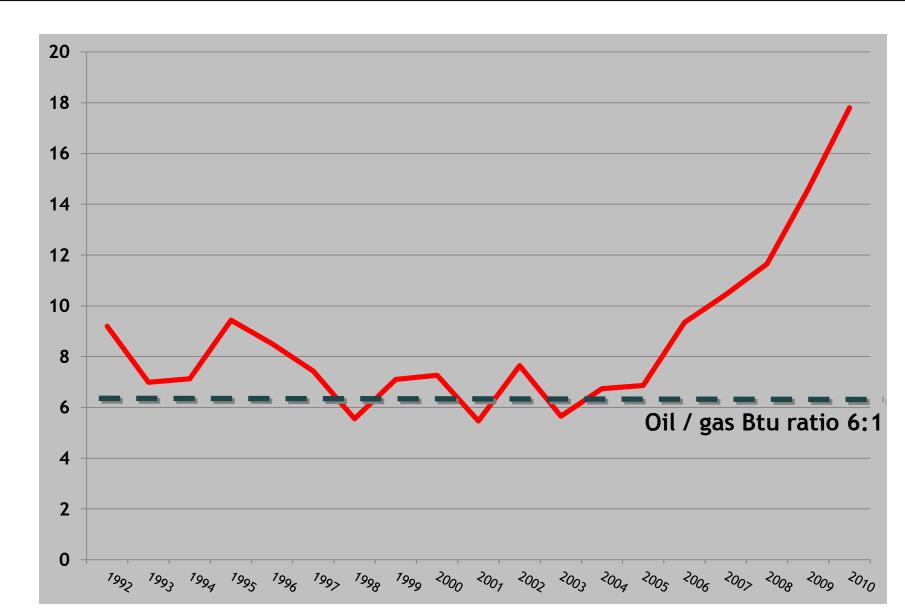
# Oil and Gas Price History





## Oil / Gas Prices Ratio





# **Current Alaska Scorecard**



### Alaska Relative to Lower 48 Resource Plays:

<ul><li>Resource</li></ul>						
		Ala	Alaska		Lower 48	
	Resource Report Card	Pre 2005	Post 2005	Pre 2005	Post 2005	
	Resource Potential		<b>√</b> .			
	Resource Competition		<b>√</b>			
	Geologic Risk			V		
	Oil Bias	V				
	Regulatory Process Ease		•	V		
	Land Acquisition					

<ul><li>Profitability</li></ul>	Alaska	Lower 48			
Profitability Report Card					
Cycle Times / Payback					
Execution Risk					
Capital Cost					
Operating Margins					

## **Closing Thoughts**



- Pioneer poised for solid growth driven by large portfolio of wells in liquids rich resource plays
- Pioneer is progressing its Oooguruk project with an eye on additional expansion
- An Oooguruk expansion must compete with lower 48 resources plays with:
  - Large resource potential in Pioneer's back yard
  - > Short project cycle times and high margins
  - Very favorable fiscal terms
  - Much lower capital cost