







Alaska Industrial Development and Export Authority

Energy Project Overview

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AIDEA's Mission

To promote, develop, and advance economic growth and diversification in Alaska by providing various means of financing and investment.

AIDEA fulfills its mission by providing Alaska businesses, projects and infrastructure with access to long-term commercial and development financing at a reasonable cost through its strong balance sheet and credit rating (S&P = AA+)



AIDEA's Energy Finance Tool Box

- Own all or a part of an energy project (Development Finance Program).
- Co-Invest in a Corporation or LLC that owns an energy project (Development Finance Program).
- ➤ Purchase up to 90% of a loan from a qualified financial institution up to \$20 million for a qualified energy project or transmission system (Loan Participation Program).
- ➤ Provide direct financing or guarantees on financing for 1/3 of the capital cost of a qualified energy project (SETS Development Program).
- ➤ Issue Revenue Bonds for financing of a qualified energy project (Conduit Bond Program).



Qualified Energy Project

Qualified energy project means a project in the state that involves:

- A. transmission, generation, conservation, storage of distribution of heat or electricity;
- B. liquefaction, regasification, distribution, storage or uses of natural gas;
- C. Distribution or storage of refined petroleum products.



Project Analysis & Decision Making

AIDEA Development Project Analysis & Decision-making Process

PHASE 1 PHASE 2 PHASE 3 PHASE 4 **Project Suitability Assessment** Feasibility Analysis Deal Structuring & Due Diligence Finalization & Closing Project · Proposal description · Business plan · Final operations plans · Joint work with AIDEA to prepare Sponsor · Sponsor information · Financing plan · Final financing plan contracts, financial & security Submittals · Estimated costs · Operations plan · Final engineering & construction plans commitments, & other as needed · Preliminary schedule · Final technology/IP plans . Timing · Anticipated AIDEA participation · IP/Technology plan · Execution/development plan Project **Proceeds** To Funding, AIDEA Process · Does project fit AIDEA Mission? · Is there a complete business plan? - Test business case, technical aspects, · Final review & refinement of . Is it consistent with AIDEA Is there a complete financing plan? management, and financial approach all documents Final Design, Strategic Initiatives? · Is there local community support? · Finalize finance plat, security, · Confirmation of assumptions Construction · What is the total cost of the project? · What is the timing & status for equity, capital & Operation regarding business plan, sources & · What are the potential financing options? · Complete due diligence checklist permitting, construction, operations? uses of funds, satisfaction of conditions . What is the needed financing, · Prepare draft ownership & · How complete is the project proposal? precedent · What is the proponent's experience terms & security? operating agreements & capability? · What are the planned sources of capital? . Does AIDEA have the capacity to · What are the risks? implement the project? . Is AIDEA right source for financing? · Project Information Form · Financing documents Output Reimbursement Agreement Final documents · Suitability Report · Term Sheet · Ownership & Operating Agreements Risk Analysis · Due Diligence Checklist · Board Report & Resolution AIDEA **Project Evaluation Committee Investment Committee** AIDEA Board **AIDEA Executive Director** Decision · Authorization to go to Feasibility Analysis . Review & Authorization to go to · Acceptance of report · Final review Making Deal Structuring & Due Diligence · Approval of documents substantially · Document execution AIDEA Board · Adoption of resolution delegating · Approve Reimbursement Agreement authority to complete financing No Go No Go No Go

Endeavour – Spirit of Independence

- Strategic Investment in an oil and gas jack up rig for Cook Inlet exploration.
- ➤ AIDEA investment is \$23.6 million with an ROI of 8.0% over a 5 year period through a preferred ownership interest.
- The total project cost (including refurbishment) is \$120 million.
- AIDEA's investment leveraged an additional \$96.4 million in private investment.
- Current Status Refurbishment is being completed in Homer. The Endeavour is expected to mobilize to the Cosmopolitan Lease site in mid March. It is projected that three exploratory wells will be drilled in Calendar Year 2013.





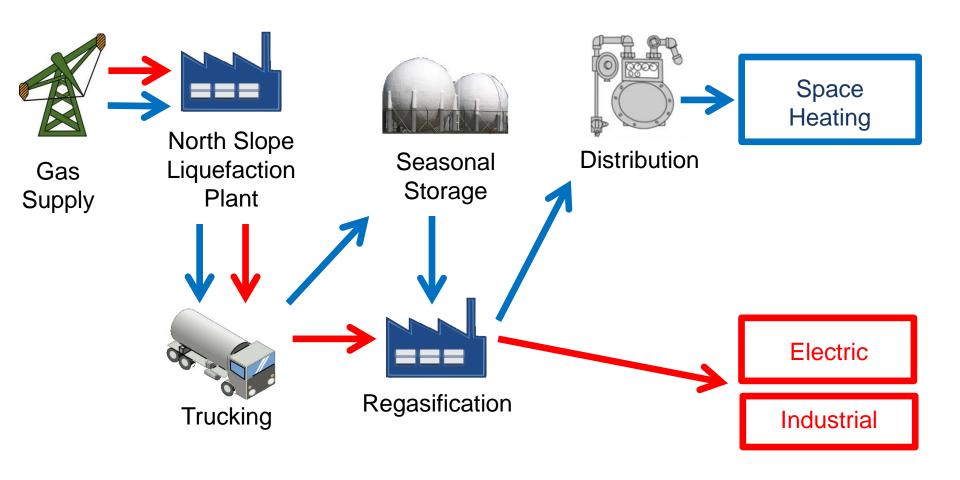
Fairbanks Gas Project

- Provide lowest cost energy to most Interior Alaska consumers as soon as possible
- Get gas first to Interior Alaska while assuring long-term access to gas from liquefaction plant for all Alaskans
- Utilize private sector mechanisms as much as possible

Project Description

- Natural gas will be liquefied on the North Slope and trucked to Interior Alaska
- Primary LNG demand anticipated to be Fairbanks and North Pole
- LNG will be temporarily stored and re-gasified in Interior Alaska
- Natural gas distribution system with storage to supply natural gas for heating

LNG Trucking Value Chain



Collaboration Structure

- AEA is leading the policy development of the project
 - Ensure that project goals are defined and consistent with the public interest
 - Engage the public, industry and elected officials
- AIDEA is developing the financing of the project
 - Examine finance options and commercial structure in collaboration with private party participants
 - Utilize available finance tools to meet project goals

Project Finance Overview

- \$355 million for project in Governor's finance plan
- AIDEA financing can be applied to different parts of the LNG supply chain
- AIDEA will use this finance package to leverage private investment

Governor's Finance Package

- \$50 million General Fund appropriation
 - Directly reduces the cost of LNG
- \$150 million AIDEA bonds
 - 3% interest rate (projected rate based on current market rates)
- \$125 million SETS capitalization
 - 3% interest rate
 - Flexibility to provide optimal commercial structure
- \$325 million in Financing
- \$30 million natural gas storage credit
 - \$15 million tax credit per qualifying storage tank
 - Created through previous legislative action



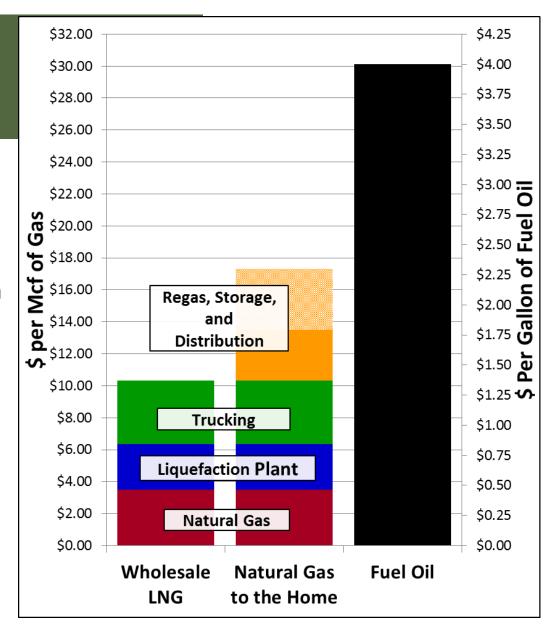
LNG Lowers Energy Costs

Key Assumptions

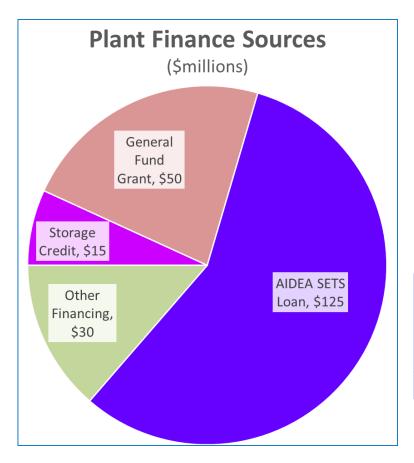
- 9 Bcf LNG Plant
- LNG plant bifurcated into two sections (industry and utility)
- \$50 million capital cost reduction applied to the 4.5 Bcf utility section
- Regas, storage, & distribution costs are presented as a range

Expected Utility Price per Mcf

- Wholesale LNG: \$10.33
- Natural Gas to Home: \$13.49-\$17.29



Financing Options for North Slope LNG Plant



- The North Slope LNG Plant may be funded from multiple sources, the example used here is just one possibility
- This analysis investigates the impact of an AIDEA SETS Loan interest rate on the final price
- The AIDEA SETS Loan is currently expected to be 3% and is compared with lower rates
- The finance payback period could be between 15 and 30 years

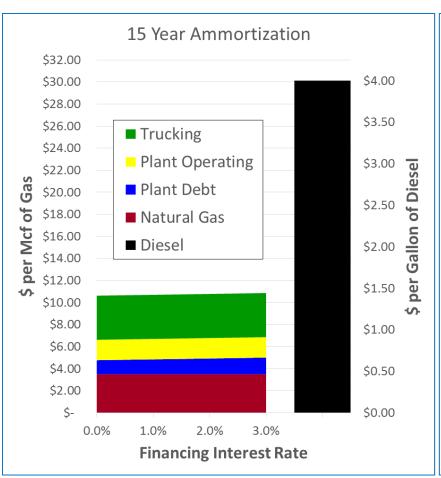
Financing Sources (\$mill)

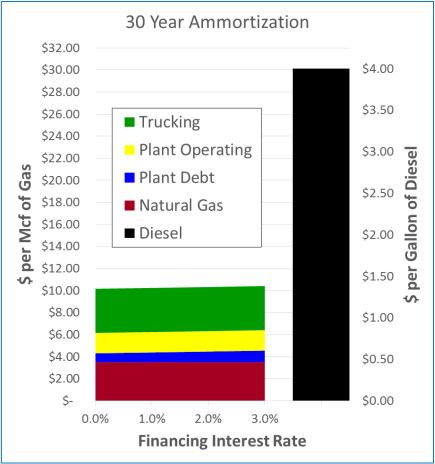
Storage Credit	\$15
General Fund Grant	\$50
AIDEA SETS Loan	\$125
Other Financing	\$30
Plant Total	\$220

Finance Impact on Price

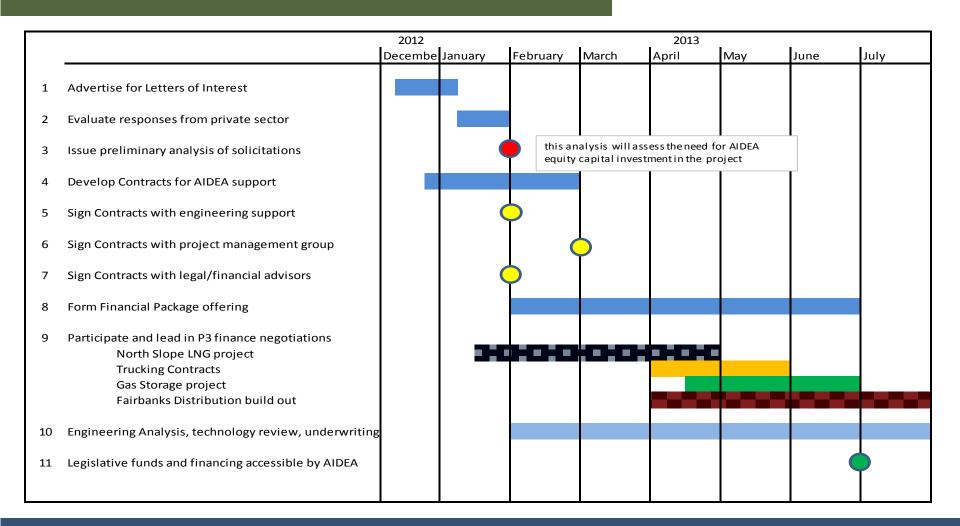
Amort-	Annual	
ization Period	Payment (\$mill)	Cost, \$ per Mcf
15	\$14	\$1.51
30	\$9	\$0.95

Plant Financing





Schedules and Milestones



Other Potential Energy Projects

Other energy projects in feasibility analysis stage:

- Propane-air distribution system for small Alaskan Community
- LNG tank for Alaskan natural gas distribution company
- Petroleum storage facility for rural distribution
- Energy Efficiency improvement for Alaskan Educational Institution



AIDEA

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