

Cautionary Statement & Safe Harbor





The following presentation includes forward-looking statements. These statements relate to future events, such as anticipated revenues, earnings, business strategies, competitive position or other aspects of our operations, operating results or the industries or markets in which we operate or participate in general. Actual outcomes and results may differ materially from what is expressed or forecast in such forwardlooking statements. These statements are not guarantees of future performance and involve certain risks, uncertainties and assumptions that may prove to be incorrect and are difficult to predict such as oil and gas prices; operational hazards and drilling risks; potential failure to achieve, and potential delays in achieving expected reserves or production levels from existing and future oil and gas development projects; unsuccessful exploratory activities; unexpected cost increases or technical difficulties in constructing, maintaining or modifying company facilities; international monetary conditions and exchange controls; potential liability for remedial actions under existing or future environmental regulations or from pending or future litigation; limited access to capital or significantly higher cost of capital related to illiquidity or uncertainty in the domestic or international financial markets; general domestic and international economic and political conditions, as well as changes in tax, environmental and other laws applicable to ConocoPhillips' business and other economic, business, competitive and/or regulatory factors affecting ConocoPhillips' business generally as set forth in ConocoPhillips' filings with the Securities and Exchange Commission (SEC). We caution you not to place undue reliance on our forward-looking statements, which are only as of the date of this presentation or as otherwise indicated, and we expressly disclaim any responsibility for updating such information.

Use of non-GAAP financial information — This presentation may include non-GAAP financial measures, which help facilitate comparison of company operating performance across periods and with peer companies. Any non-GAAP measures included herein will be accompanied by a reconciliation to the nearest corresponding GAAP measure on our website at www.conocophillips.com/nongaap.

Cautionary Note to U.S. Investors — The SEC permits oil and gas companies, in their filings with the SEC, to disclose only proved, probable and possible reserves. We use the term "resource" in this presentation that the SEC's guidelines prohibit us from including in filings with the SEC. U.S. investors are urged to consider closely the oil and gas disclosures in our Form 10-K and other reports and filings with the SEC. Copies are available from the SEC and from the ConocoPhillips website.

Thank You for Your Great Work and Focus on Safety!

On track for 3rd best safety year

New-build rigs

- Doyon 142 and Nabors
 CDR3 delivered in 2016
- Sanctioned construction of new ERD rig

New drill site at Kuparuk (DS 2S)

- Start-up Oct 2015 ~ 8,000
 BOPD est. gross peak production
- About \$475 million gross cost
- ~250 construction jobs at peak

Alpine CD5

- Start-up October 27, 2015
- Peak production ~26,000 vs 16,000 BOPD gross originally estimated
- Approx. \$1.3B gross cost
- ~700 construction jobs at peak

Viscous oil expansion in Kuparuk (1H NEWS)

- About 8,000 BOPD gross
- About \$450 million gross cost
- Drilling underway; first oil in late 2017
- ~ 150 construction jobs at peak

Collaboration with Support Industry Has Helped Keep Alaska in the Race



Racing to Catch Up with the Pack!



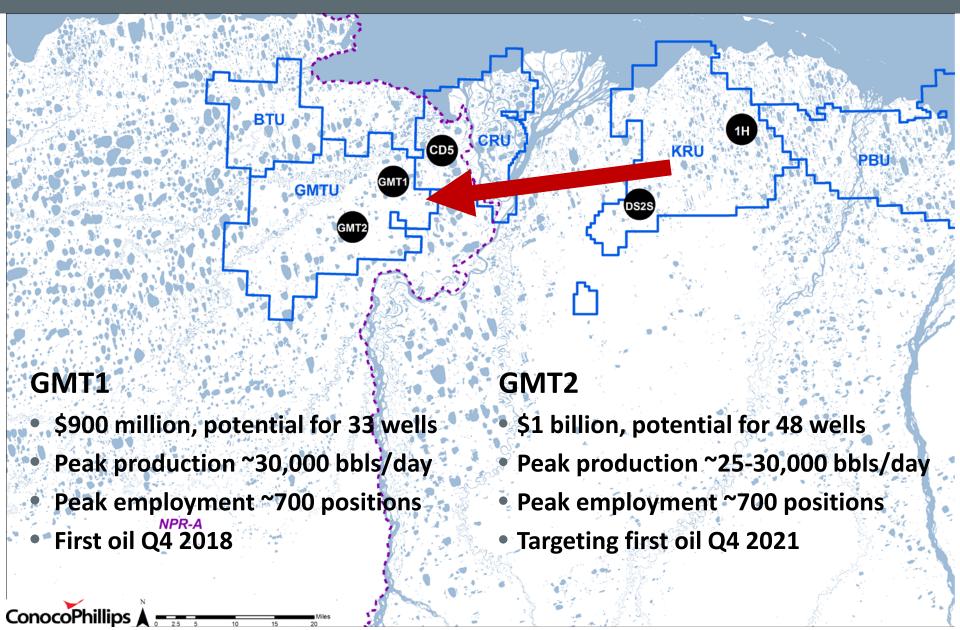
Confident Our Hard Work Has Paid-Off!



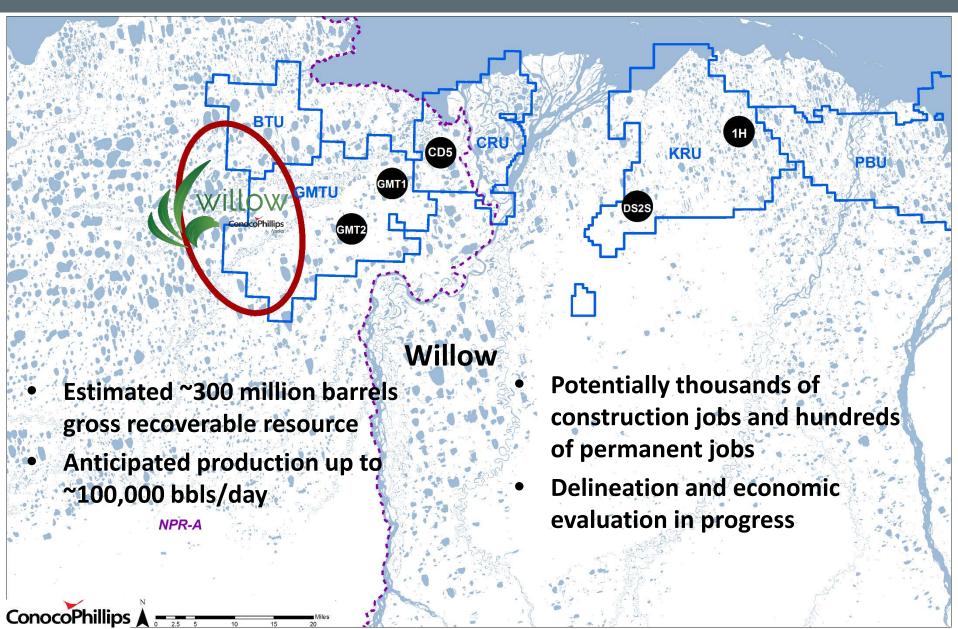
Reality Check: Everyone Has Been Driving Hard to Get Ahead



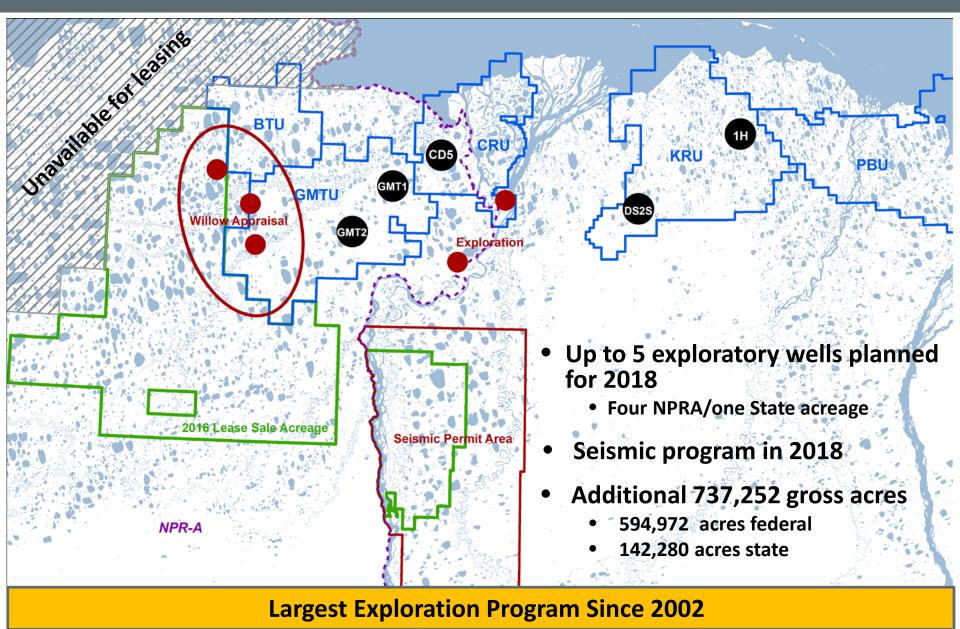
The Journey West



The Journey West



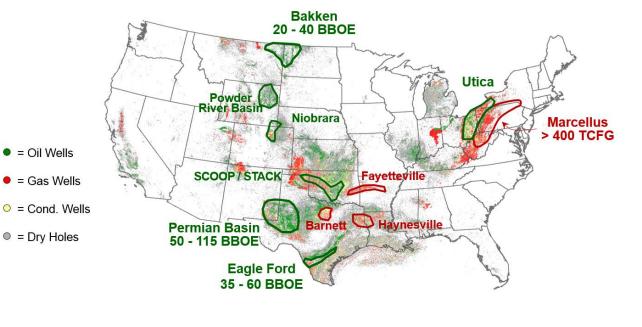
2018 Could Be a Leveraging Year



Significant Investment Competition

Oil Price Lower for Longer:

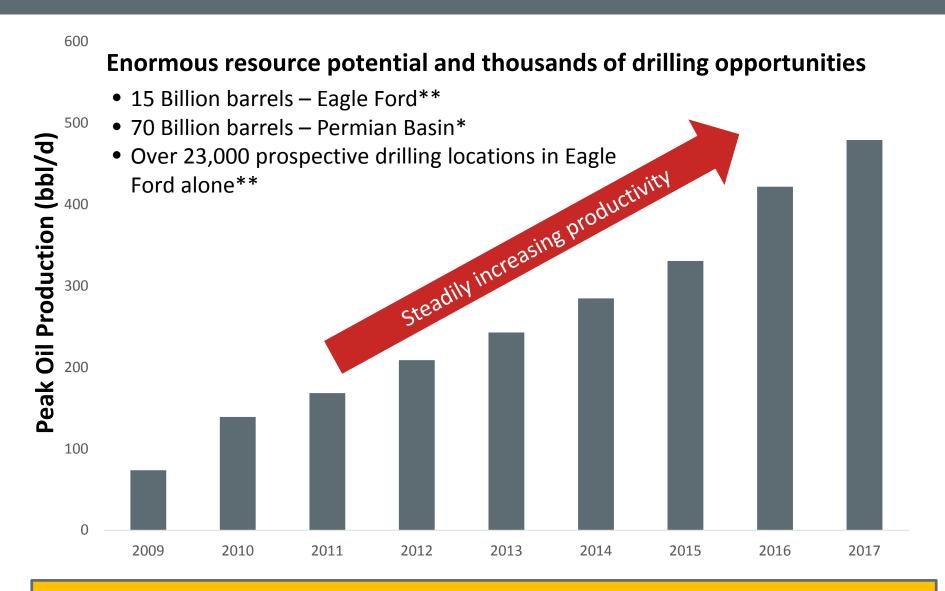
- Not something we can control
- Less capital available for investment
- Capital goes to lowest cost-ofsupply projects
- Many L48 projects are cheaper, closer to market and easier to permit





Cost of Supply Critical to Investment Decisions

Increasing Unconventional Productivity



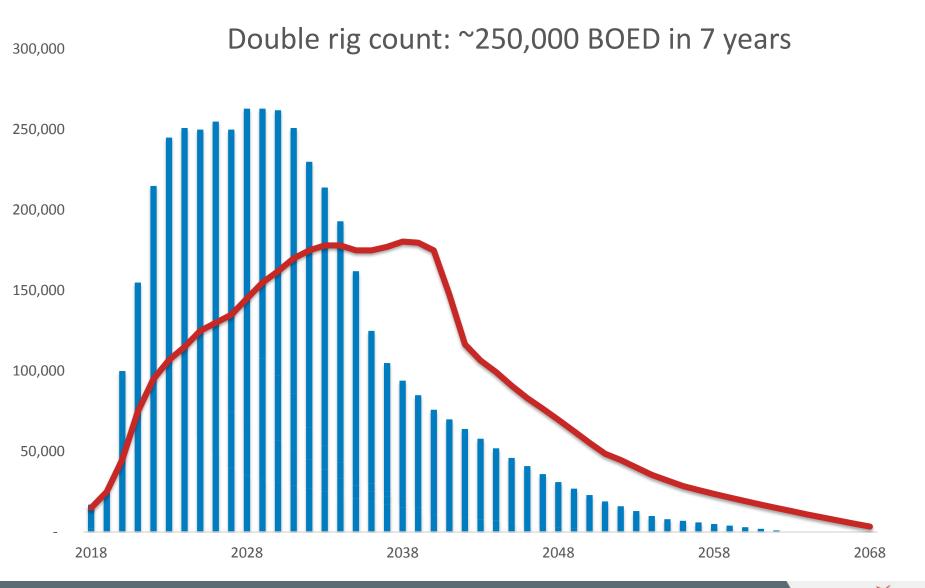
Learning Curve Results in Increased Production Rates



L48 Unconventional Opportunity X

300,000 Approx. 180,000 BOED in 16 years One of many industry opportunities 250,000 200,000 150,000 100,000 50,000 2028 2038 2018 2048 2058 2068

Opportunity "X" Upside



We're at a Crossroads

 Intense competition in unconventional plays

 High North Slope and transportation costs are challenging

- Capital scarcity

Alaska's fiscal uncertainty + Highly competent & collaborative support industry

+ Liquids rich, lower reservoir risk

+ Well-developed infrastructure

+ Highly trained workforce



Only the State Can Provide a Stable, Competitive Fiscal Environment

Continued Focus Required to Stay in the Game

