



# Presentation to Alaska Alliance Meet Alaska Conference

Anchorage, Alaska – January 9, 2015

Randall Hoffbeck, Commissioner Alaska Department of Revenue



A New Tax Division Director, Ken Alper, with strong skills in oil and gas.

Deputy Commissioner, Jerry Burnett, with long-term experience and technical skills in finance and revenue, also oversees Economic Research Group and Commercial Analysts.

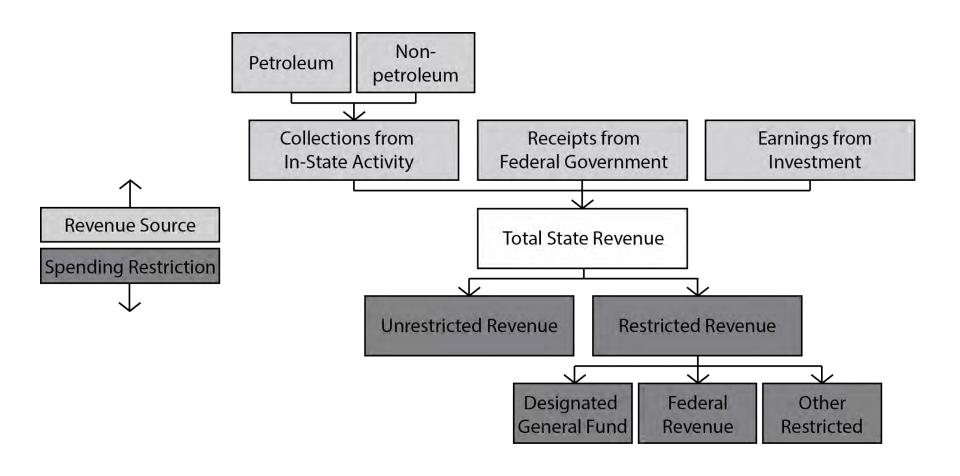
Deputy Commissioner, Dona Keppers, long-term experience at DOR, industry and former head of ERG

### Who am I?....Randall Hoffbeck, Commissioner

- Experience as Chief Financial Officer and Chief of Staff of North Slope Borough
  - Microcosm of DOR functions
    - Taxation issues of North Slope oil and gas
    - Project and negotiations with oil and gas industry
    - Treasury function
    - Understanding of debt markets
    - Management of a permanent fund
  - Former state oil and gas tax assessor at DOR
    - Understand state government and DOR culture

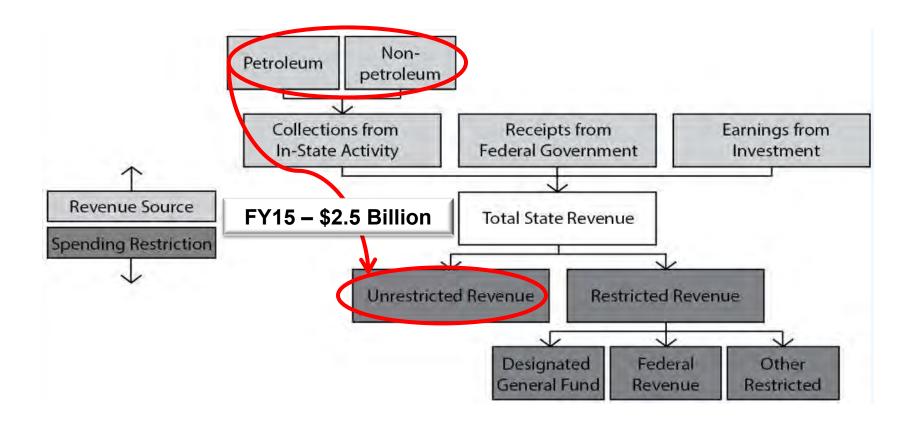


### Revenue Categories for Alaska



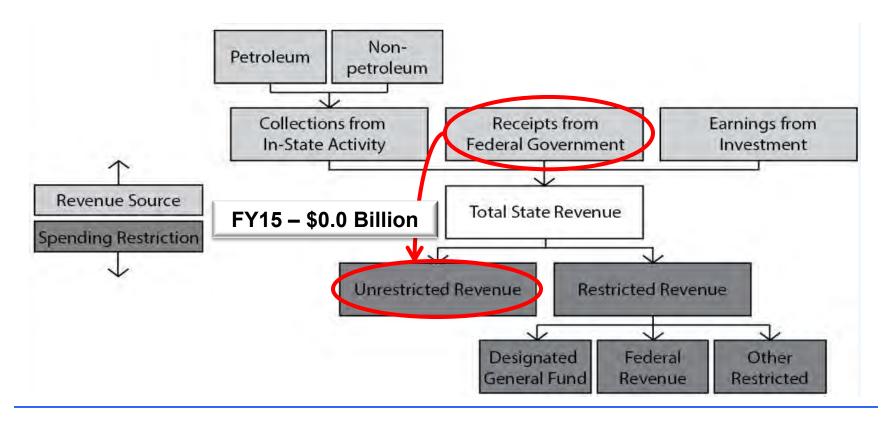
#### Unrestricted Revenue

Unrestricted revenues used for flexible portion of the states budget.



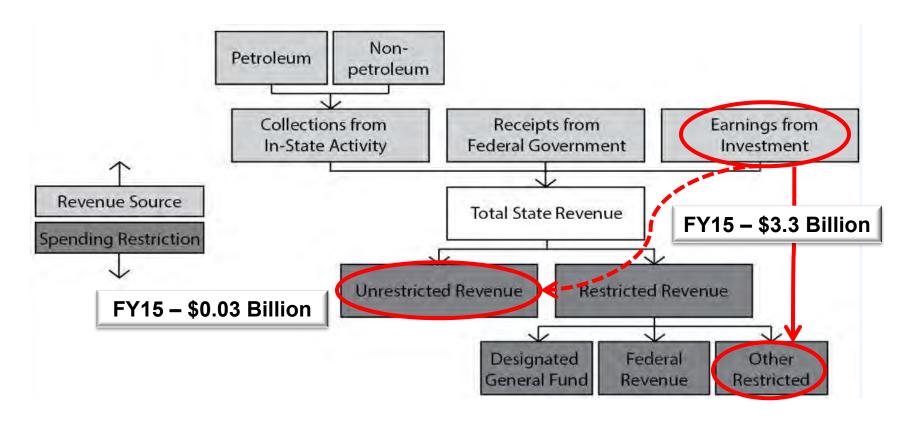
#### Unrestricted Revenue

State is unable to use federal revenues in general fund expenditures, federal government dictates use.

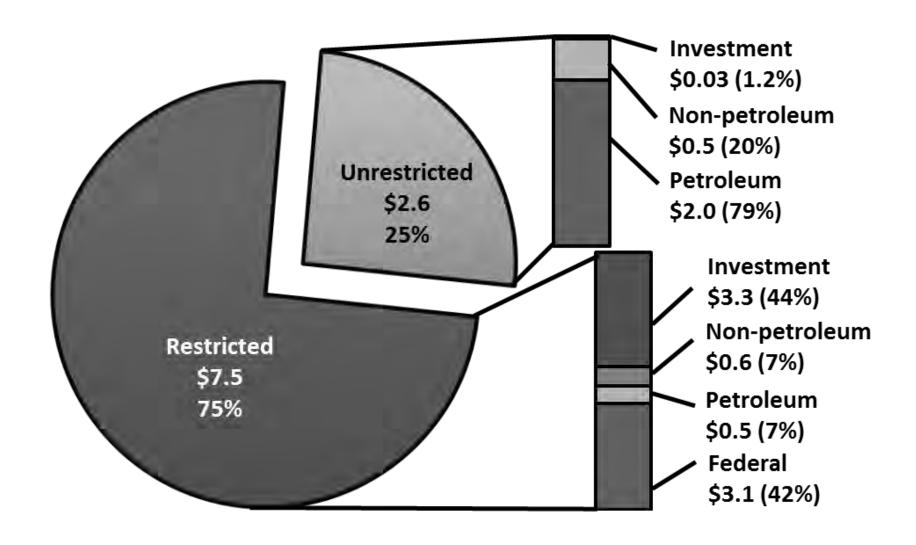


#### Unrestricted Revenue

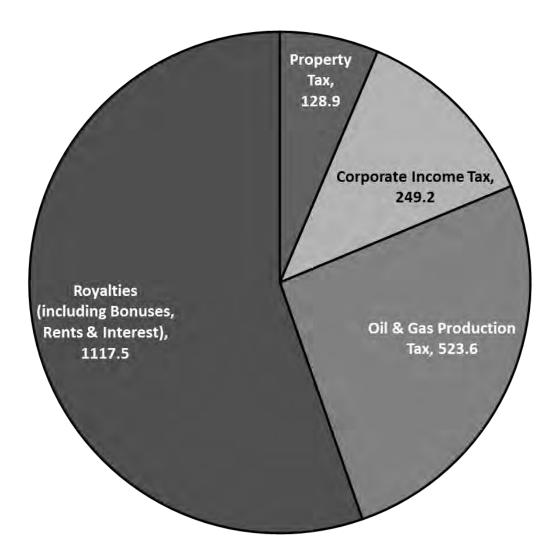
➤ Investment revenue is State's largest revenue source.

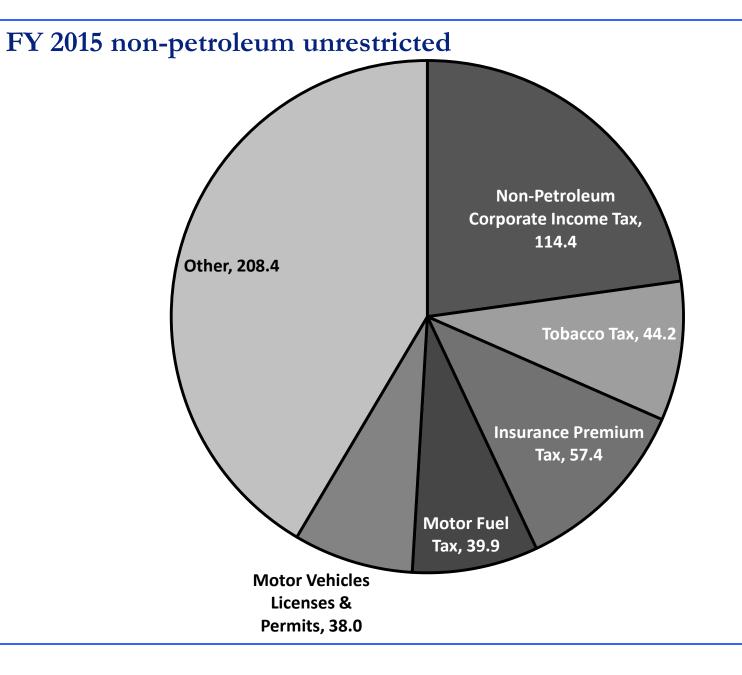


#### FY 2015 forecasted breakdown between restricted and unrestricted

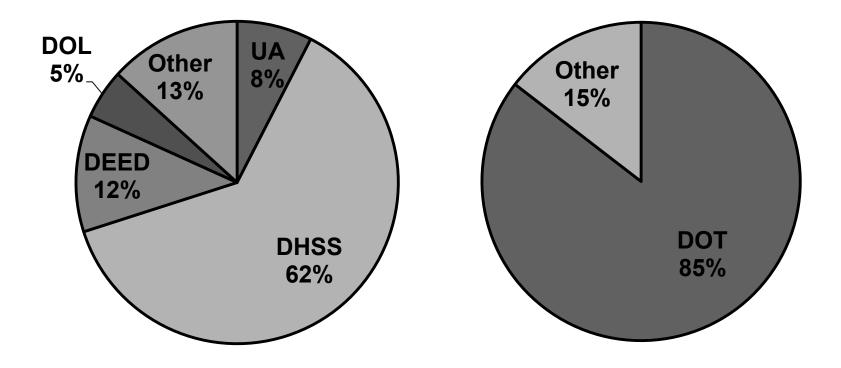


### FY 2015 petroleum unrestricted





### The story of federal funding



### Current Budget Drivers: difficult to slash to prosperity

\$10

\$9

\$8

\$7

\$6

\$5

\$4

\$3

\$2

\$1

\$0 1985

1988

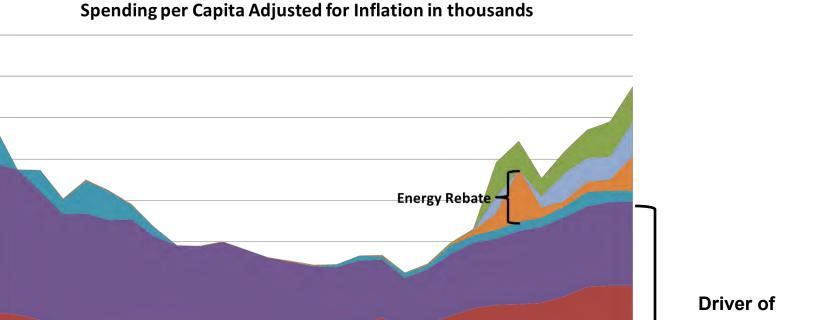
1991

■ Education
■ Health

1994

1998

2001



2004

■ Agencies ■ Debt Services ■ Other ■ Oil and Gas Tax Credit ■ Pension

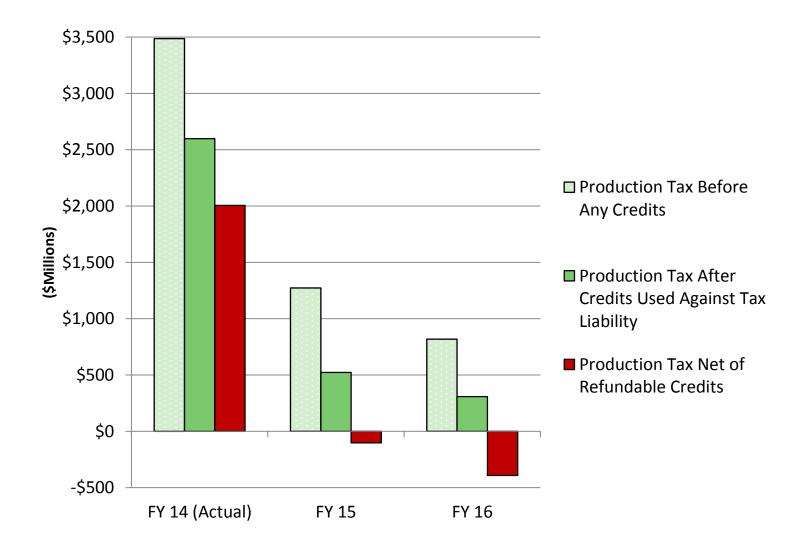
2007

2010

2013

Budget Increase

#### Effect of Tax Credits on Production Tax





## What do We Forecast at DOR

## Mostly Petroleum and Nonpetroleum Revenue

- > We directly forecast **Petroleum Revenue** 
  - the largest component, accounting for 88% of state unrestricted revenue in FY 2014
  - ➤ "Petroleum Revenue" includes severance taxes, royalties, corporate income tax, and all other revenue from oil companies
- > We directly forecast Nonpetroleum Revenue
- > We use someone else's forecast for Investment Revenue
- ➤ We take the Federal Revenue that is authorized for spending
  - ➤ It is typically 20%-30% more than actually gets spent.
- ➤ DOR compiles all different revenue streams and compiles them in the annual Revenue Sources Book

# Oil Revenue Forecasting

### Three Factors for Production Tax Revenue Forecast

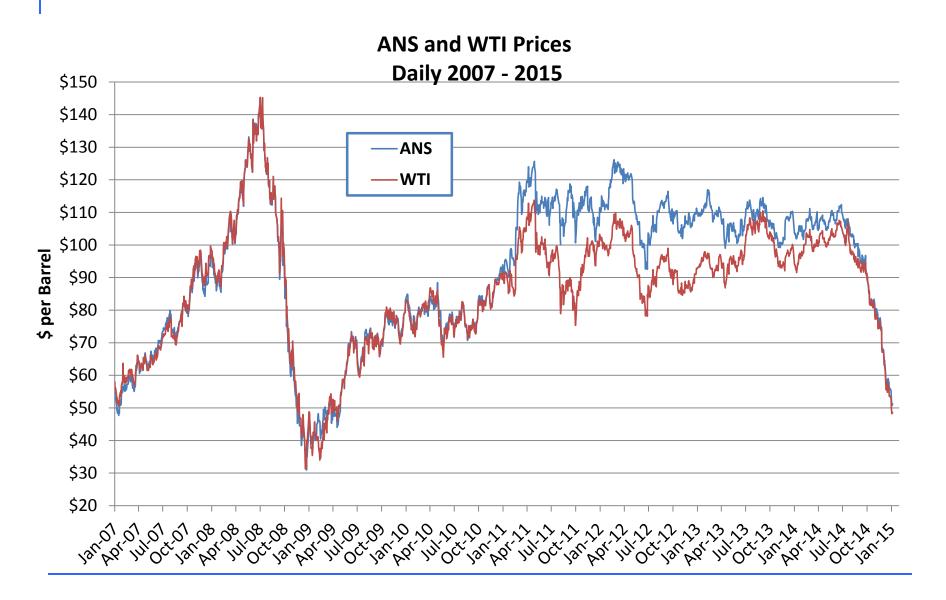
REVENUE = (Net value \* Tax Rate) – Credits

Net value = (Price\*Production)-Costs

- 1. Price
- 2. Production
- 3. Costs
  - 1. Capital expenditures
  - 2. Operating expenditures
  - 3. Transportation cost



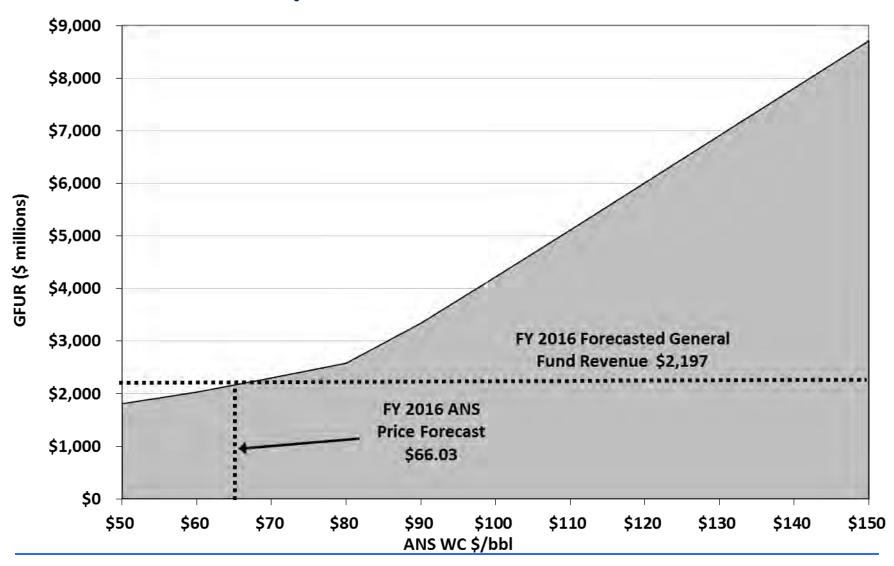
### Alaska North Slope Crude West Coast Price



## "What if the oil price is..." for the last half of FY 2015

	ANS Price Sensitivity																		
"Wl	nat if price is"	\$	90	\$	85	\$	80	\$	75	\$	70	\$	65	\$	60	\$	55	\$	50
Actual	7/1/2014		107.63		107.63		107.63		107.63		107.63		107.63		107.63		107.63		107.63
	8/1/2014 9/1/2014	• •		101.78 96.05		101.78 96.05		101.78 96.05		101.78 96.05		101.78 96.05		101.78 96.05		101.78 96.05		101.78 96.05	
	10/1/2014		84.91		84.91		84.91		84.91		84.91		84.91		84.91		84.91		84.91
	11/1/2014		77.41		77.41		77.41		77.41		77.41		77.41		77.41		77.41		77.41
	12/1/2014		90.00		85.00		80.00		<i>75.00</i>		70.00		65.00		60.00		55.00		50.00
	1/1/2015	./1/2015 90.00			<i>85.00</i>		80.00		<i>75.00</i>		70.00		65.00	60.00			55.00	Į	50.00
	2/1/2015	'1/2015 <i>90.00</i>		<i>85.00</i>		80.00		<i>75.00</i>		70.00		65.00		60.00		55.00			50.00
-	2/1/2015 3/1/2015 4/1/2015		90.00		<i>85.00</i>		80.00		<i>75.00</i>		70.00		<i>65.00</i>	60.00		55.00	55.00		50.00
Ĺ	4/1/2015		90.00		<i>85.00</i>		80.00		<i>75.00</i>		70.00		65.00		60.00		55.00		50.00
	5/1/2015	5/1/2015 90.00 85		<i>85.00</i>		80.00	75.00			70.00		65.00		60.00		55.00		50.00	
	6/1/2015		90.00		85.00		80.00		75.00		70.00		65.00		60.00		55.00		50.00
Forecast Price		\$	91.48	\$	88.57	\$	85.65	\$	82.73	\$	79.82	\$	76.90	\$	73.98	\$	71.07	\$	68.15

# FY 2016 General Fund Unrestricted Revenue, with Price Sensitivity



# Unrestricted Revenues and Budget 2015-2024 Using proposed Fall 2014 Revenue forecast

	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024
ANS WC Oil Price (\$/bbl)	76.31	66.03	93.18	102.81	112.00	117.36	121.14	123.87	129.04	134.39
Total ANS Production (State + Federal) (MMbbls/day)	509.5	524.1	534.1	503.5	473.2	435.8	400.4	368.5	342.9	314.7
Deductible Lease Expenditures (\$ millions)	7,049	7,273	7,096	6,569	6,087	5,734	5,654	5,291	4,959	4,642
General Fund Unrestricted Revenues (\$ millions)	2,551	2,197	3,657	4,292	4,808	4,853	4,628	4,556	4,548	4,473
General Fund Expenditure from OMB (\$ millions)*	6,106	5,684	5,600	5,600	5,600	5,600	5,600	5,600	5,600	5,600
Budget Surplus/Deficit (\$ millions)*	(3,533)	(3,487)	(1,943)	(1,308)	(792)	(747)	(972)	(1,044)	(1,052)	(1,127)

Source: Department of Revenue - Revenue Sources Book Fall 2014; preliminary FY 2016 10-year plan

<sup>\*</sup> Expenditure and surplus / deficit information are based on preliminary FY 2016 10-year plan numbers. FY 2015 surplus / deficit calculation includes \$21.5 million in carry-forward revenue. Budget estimates subject to revision.

### Depletion of Savings Accounts Fall 2014 Revenue Forecast (\$ millions)

	FY 2014		FY 2015		FY 2016		FY 2017	FY 2018		FY 2019	
General Fund Revenues	\$	5,394	\$	2,573	\$	2,197	\$ 3,657	\$	4,292	\$	4,808
General Fund Expenses	\$	7,053	\$	6,106	\$	5,684	\$ 5,600	\$	5,600	\$	5,600
Projected Deficit	\$	(1,659)	\$	(3,533)	\$	(3,487)	\$ (1,943)	\$	(1,308)	\$	(792)
CBRF Main Account Balance End of Year	\$	6,058	\$	2,622	\$	2,935	\$ 2,389	\$	1,831	\$	3,094
CBRF Subaccount Balance End of Year	\$	6,722	\$	6,968	\$	3,546	\$ 2,426	\$	1,884	\$	-
CBRF Total (Main Account + Subaccount)	\$	12,780	\$	9,590	\$	6,480	\$ 4,815	\$	3,715	\$	3,095
Statutory Budget Reserve Beginning Balance	\$	4,711	\$	3,052	\$	-	\$ -	\$	-	\$	1
Statutory Budget Reserve Ending Balance	\$	3,052	\$	-	\$	-	\$ -	\$	-	\$	-
TOTAL RESERVES	\$	15,832	\$	9,590	\$	6,480	\$ 4,815	\$	3,715	\$	3,095

	F	FY 2020		FY 2021		FY 2022		FY 2023		FY 2024		FY 2025
General Fund Revenues	\$	4,853	\$	4,628	\$	4,556	\$	4,548	\$	4,473	\$	4,297
General Fund Expenses	\$	5,600	\$	5,600	\$	5,600	\$	5,600	\$	5,600	\$	5,600
Projected Deficit	\$	(747)	\$	(972)	\$	(1,044)	\$	(1,052)	\$	(1,127)	\$	(1,303)
CBRF Main Account Balance End of Year	\$	2,432	\$	1,532	\$	538	\$	(438)	\$	(1,565)	\$	(2,868)
CBRF Subaccount Balance End of Year	\$	-	\$	-	\$	-	\$	-	\$	-	\$	1
CBRF Total (Main Account + Subaccount)	\$	2,432	\$	1,532	\$	538	\$	(438)	\$	(1,565)	\$	(2,868)
Statutory Budget Reserve Beginning Balance	\$	-	\$	-	\$	-	\$	-	\$	-	\$	1
Statutory Budget Reserve Ending Balance	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-
TOTAL RESERVES	\$	2,432	\$	1,532	\$	538	\$	(438)	\$	(1,565)	\$	(2,868)

Source: Department of Revenue - Revenue Sources Book Fall 2014; preliminary FY 2016 10-year plan

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## THANK YOU

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